

OPENING THE DOORS TO SPECIALTY INSURANCE MARKETS FOR YOU

TSW has been devoting time and energy into improving our offer of service, strengthening our skills and redefining our brand. Our team has been working hard to build on our capabilities to be able to cater to a much broader spectrum of risks.

TSW's Product Offering



Property



Crime



Primary CGL



Excess/Umbrella
Liability



Equipment
Breakdown



Legal Expense



Environmental



Wrap Up Liability

HIGHLIGHTS OF WHAT WE HAVE WRITTEN LATELY

These are some of the risks we are proud to have been able to help place recently through our teams from coast to coast.

EAST



Realty - Condos

QUEBEC

100% TSW LINE
\$100M LIMIT

Large condo placement in Quebec. In a distressed market our broker was unable to place full value for his large client. TSW terms were very competitive and client was very happy with the final solution.



Manufacturing

QUEBEC

100% TSW LINE
\$19.5M LIMIT

Chemical manufacturing plant with large amounts of high flash point high hazard chemicals stores on site (Engineered risk). Incumbent terms were secured through extremely high rates and deductibles and our broker was seeking improved terms on renewal. TSW were able to place the property through our strong partners at Lloyd's of London at significantly improved pricing.



Wood Processing Plant

QUEBEC

46.5% TSW LINE
\$45M LIMIT

Large secondary wood processing plant (engineered risk). Incumbent lead market had non-renewed the risk and our broker required large quota-share support to complement their new lead market.

EAST



Logging Contractor

ONTARIO

100% TSW LINE
\$2M PRIMARY LIMIT

Logging contractor with local trucking and snow removal exposure. Complicated mix of tough occupancies was arranged within 24 hours as we were one day from binding.

CENTRAL



Recycling

SASKATCHEWAN

40% TSW LINE
\$12.6M LIMIT

Paper shredding and recycling plant in Saskatoon. Very challenging industry segment with very little market traction. Incumbent was lowering their capacity on renewal and broker needed support, which TSW was able to arrange at Lloyd's. Timing was also an issue on this account and this all arranged within 48 hours.



Pesticides

ALBERTA

100% TSW LINE
\$7M (\$2M CGL, \$3M Umbrella)
LIMIT

Wholesale Distributor of Pesticides and Insecticides. Incumbent market was non-renewing due to change in appetite and we were able to place a package solution for Property, CGL and Umbrella Liability. Timing was also critical as we only had a very short timeframe to put this together.



Pipeline Construction

ALBERTA

100% TSW LINE
N/A LIMIT

Pipeline construction project. Our broker client had lost their agency contract with the lead insurer and TSW was able to allow continued access.

WEST



Hospitality

BC

100% TSW LINE
\$18M LIMIT

Large hotel in Richmond, BC, next to the airport with wood frame construction. This area is a high CAT zone for earthquake, flood and liquefaction, and the client required full value coverage for flake. This coupled with the Hospitality Occupancy made this a challenging placement.



Trucking

BC

100% TSW LINE
N/A LIMIT

Large Trucking company and broker needed to file a BOR with incumbent market. TSW were able to help put a comprehensive package solution together for all lines of coverage.

CONNECT WITH OUR TEAM

By working with our team you gain a precious ally. TSW is always ready to act as your advisor and to provide assistance.

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